

WENATCHEE MARKET AREA

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	NOVEMBER 2010	NOVEMBER 2011	% CHANGE
MLS MARKET AREA TOTALS			
\$ Volume Homes/Condos Sold YTD	\$ 179,676,801	\$ 179,061,297	0%
\$ Volume M.H. Sold YTD	\$ 13,249,000	\$ 10,724,860	-19%
# Homes/Condos Sold YTD	697	731	5%
# M.H. Sold YTD	112	94	-16%
# Homes/Condos Sold Month	54	79	46%
# M.H. Sold Month	12	9	-25%
Average Home/Condo Sales Price YTD	\$ 257,786	\$ 244,954	-5%
Median Home/Condo Sales Price YTD	\$ 230,000	\$ 212,950	-7%
\$ Volume Homes/Condos Listed YTD	\$ 666,038,049	\$ 558,971,616	-16%
\$ Volume M.H. Listed YTD	\$ 33,040,142	\$ 30,206,152	-9%
# Homes/Condos Listed YTD	1,938	1,774	-8%
# M.H. Listed YTD	209	206	-1%
Wenatchee MARKET TOTALS			
\$ Volume Homes/Condos Sold YTD	\$ 118,653,221	\$ 116,023,005	-2%
\$ Volume M.H. Sold YTD	\$ 8,766,500	\$ 7,446,860	-15%
# Homes/Condos Sold YTD	484	504	4%
# M.H. Sold YTD	80	74	-8%
# Homes/Condos Sold Month	33	58	76%
# M.H. Sold Month	12	8	-33%
Average Home/Condo Sales Price YTD	\$ 245,151	\$ 230,204	-6%
Median Home/Condo Sales Price YTD	\$ 225,000	\$ 211,950	-6%
\$ Volume Homes/Condos Listed YTD	\$ 377,478,440	\$ 318,306,115	-16%
\$ Volume M.H. Listed YTD	\$ 21,786,090	\$ 20,146,150	-8%
# Homes/Condos Listed YTD	1,259	1,154	-8%
# M.H. Listed YTD	149	151	1%
# Homes/Condos Listed Month	76	71	-7%
# M.H. Listed Month	9	13	44%
# Homes/Condos/MH On Market	552	504	-9%
Indicated Month's Supply (Homes/Condos/MH)	9	8	-11%

Wenatchee Market Homes/Condos/Manufactured Homes/Mobile Homes													
Price Range (thousands)	\$0-150	\$151-\$200	\$201-250	\$251-300	\$301-350	\$351-400	\$401-450	\$451-500	\$501-550	\$551-600	\$601-650	\$651-700	\$701+
ACTIVE LISTINGS	86	127	84	55	38	30	20	17	6	8	4	6	23
AVERAGE NUMBER SOLD PER MO.	14.1	17	11.6	7.5	4.8	3.3	1.3	0.33	0.17	0.17	0.17	0.33	0.17
INDICATED MOS. PRESENT SUPPLY	6	7.4	7.2	7.3	7.8	9	15	51	36	48	24	18	138

Wenatchee Market: Wenatchee, Malaga, East Wenatchee, Orondo & Rock Island
M.H.: Includes Mobile and Manufactured Homes as listed in MLS

	<u>NOVEMBER 2010</u>	<u>NOVEMBER 2011</u>	<u>% CHANGE</u>
<u>TOTAL MLS SALES VOLUME YTD</u>	\$ 241,182,551	\$ 215,342,688	-11%
<u>TOTAL MLS UNITS SOLD YTD</u>	1,070	1,002	-6%
(All MLS listings; including residential, residential income, lots, commercial, orchard)			

REAL ESTATE EXCISE TAX VALUATION

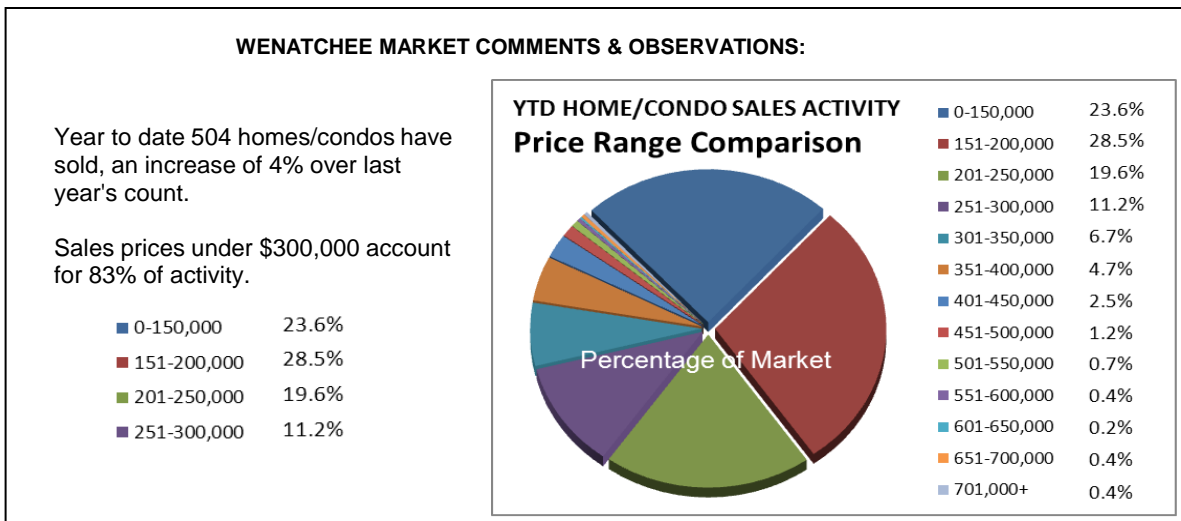
Chelan County YTD	\$ 220,089,845	\$ 234,358,728	6%
Douglas County YTD	\$ 111,051,903	\$ 128,500,716	16%
	\$ 331,141,748	\$ 362,859,444	10%

BUILDING PERMITS YTD (Wenatchee Market)

Single Family	184	140	-24%
Plex Units	5	-	-100%
Apartments (units)	-	-	-
Manufactured Homes	15	14	-7%

RENTAL HOUSING VACANCY (Wenatchee Market)

Condo	9%	3%	-67%
Single Family	5%	3%	-40%
Multi-Family	4%	5%	25%
Plex Units (2-4 units)	7%	4%	-43%
Overall	5%	4%	-20%



NOTE: This representation is based in whole or in part on data supplied by the North Central Washington Association of Realtors or its Multiple Listing Service. Neither the Association nor its MLS guarantees or are in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the Market.

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